

2020 TREASURER'S REPORT

CATEGORY DESCRIPTION	2020	2019	BUDGET	DIFF
BALANCE January 1	\$87,871.16	\$80,255.36		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ASSOCIATE DUES	350.00	2,800.00	6,300.00	(\$3,500.00)
BRANCH DUES	825.00	1,050.00	1,200.00	(\$150.00)
CREDIT CARD FEES	848.02	565.99	2,000.00	(\$1,434.01)
FORMS	13,340.46	10,629.15	35,000.00	(\$24,370.85)
INTEREST INCOME	205.43	106.01	700.00	(\$593.99)
MEMBERSHIP DUES	36,963.50	43,823.75	56,000.00	(\$12,176.25)
SALES TAX	930.04	723.87	2,500.00	(\$1,776.13)
SCHOLARSHIP			2,000.00	(\$2,000.00)
SEMINARS				\$0.00
SHIPPING	1,592.49	1,473.69	5,000.00	(\$3,526.31)
SOFTWARE	1,105.00	1,335.00	1,400.00	(\$65.00)
TOTAL INCOME	\$56,159.94	\$62,507.46	\$112,100.00	(\$49,592.54)
EXPENSES:				
ACCOUNTING-PROF FEES.			605.00	(\$605.00)
ADVERTISING - PSA VIDEO	3,800.00			
BANK SERVICE FEES	920.96	664.43	2,500.00	(\$1,835.57)
BOARD MEETING EXPENSE	529.50	529.50	2,000.00	(\$1,470.50)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			0.00	\$0.00
DUES (MEMBERSHIP)			325.00	(\$325.00)
EXECUTIVE DIR PROF FEE	10,000.02	9,711.54	40,000.00	(\$30,288.46)
FORMS	8,110.31	6,905.80	28,500.00	(\$21,594.20)
INSURANCE			1,500.00	(\$1,500.00)
IT	224.97	491.33	2,000.00	(\$1,508.67)
LEGAL				\$0.00
MEETINGS			750.00	(\$750.00)
MISCELLANEOUS			0.00	\$0.00
POSTAGE	538.40	362.85	750.00	(\$387.15)
PRINTING	352.85		470.00	(\$470.00)
RENT	450.00	450.00	1,800.00	(\$1,350.00)
SALES TAX PAID	806.07	684.66	2,500.00	(\$1,815.34)
SCHOLARSHIPS	569.42		5,000.00	(\$5,000.00)
SHIPPING	1,440.87	1,325.24	5,000.00	(\$3,674.76)
SOFTWARE	1,210.00	1,105.00	1,300.00	(\$195.00)
SUPPLIES	375.84	494.35	1,500.00	(\$1,005.65)
TAXES			1,100.00	(\$1,100.00)
TELEPHONE EXPENSE	608.18	648.15	3,000.00	(\$2,351.85)
TRAVEL EXPENSES	1,597.78	2,050.56	11,500.00	(\$9,449.44)
TOTAL EXPENSES	\$31,535.17	\$25,423.41	\$112,100.00	(\$86,676.59)
TOTAL INCOME/EXPENSE	\$24,624.77	\$37,084.05	\$0.00	
CONVENTION 2018 INCOME		\$200.00		
CASH ON HAND 3/31/20	\$112,495.93	\$117,539.41		