

| CATEGORY DESCRIPTION | 2020 2020 | AURER'S | REPORT | BUDGET |
|-------------------------------|--------------------|----------------|--------------------|---------------------|
| BALANCE January 1 | \$87,871.16 | | \$80,255.36 | |
| | | | | |
| | | | | |
| INCOME/EXPENSE | | | | |
| INCOME: | | | | |
| ASSOCIATE DUES | | | | 6,300.00 |
| BRANCH DUES | | | 450.00 | 1,200.00 |
| CREDIT CARD FEES | 437.38 | | 200.22 | 2,000.00 |
| FORMS | 7,044.26 | | 3,134.00 | 35,000.00 |
| INTEREST INCOME | 121.62 | | 7.10 | 700.00 |
| MEMBERSHIP DUES | 475.00 | | 17,650.00 | 56,000.00 |
| SALES TAX | 503.88 | | 211.57 | 2,500.00 |
| SCHOLARSHIP | | | | 2,000.00 |
| SEMINARS | | | | |
| SHIPPING | 693.99 | | 500.00 | 5,000.00 |
| SOFTWARE | 1,105.00 | | 1,205.00 | 1,400.00 |
| | | | | |
| TOTAL INCOME | \$10,381.13 | | \$23,357.89 | \$112,100.00 |
| | | | | |
| EXPENSES: | | | | |
| ACCOUNTING-PROF FEES. | | | | 605.00 |
| BANK SERVICE FEES | 317.09 | | 210.09 | 2,500.00 |
| BOARD MEETING EXPENSE | | | 529.50 | 2,000.00 |
| BOARD RESERVE | | | | 0.00 |
| CAPITAL EXPENDITURES | | | | 0.00 |
| DUES (MEMBERSHIP) | | | | 325.00 |
| EXECUTIVE DIR PROF FEE | 3,333.34 | | 3,237.18 | 40,000.00 |
| FORMS | 4,002.51 | | 2,249.00 | 28,500.00 |
| INSURANCE | | | | 1,500.00 |
| IT | 69.99 | | 163.85 | 2,000.00 |
| LEGAL | | | | |
| MEETINGS | | | | 750.00 |
| MISCELLANEOUS | | | | 0.00 |
| POSTAGE | 121.75 | | 4.10 | 750.00 |
| PRINTING | | | | 470.00 |
| RENT | 150.00 | | 150.00 | 1,800.00 |
| SALES TAX PAID | 197.63 | | 231.92 | 2,500.00 |
| SCHOLARSHIPS | 569.42 | | | 5,000.00 |
| SHIPPING | 632.82 | | 381.91 | 5,000.00 |
| SOFTWARE | 985.00 | | 1,105.00 | 1,300.00 |
| SUPPLIES | 218.22 | | 214.49 | 1,500.00 |
| TAXES | | | | 1,100.00 |
| TELEPHONE EXPENSE | 243.93 | | 224.68 | 3,000.00 |
| TRAVEL EXPENSES | 700.25 | | 1,357.20 | 11,500.00 |
| | | | | |
| TOTAL EXPENSES | \$11,541.95 | | \$10,058.92 | \$112,100.00 |
| | | | | |
| TOTAL INCOME/EXPENSE | -\$1,160.82 | | \$13,298.97 | \$0.00 |
| | | | | |
| CONVENTION 2018 INCOME | | | \$200.00 | |
| | | | | |
| CASH ON HAND 1/31/20 | \$86,710.34 | | \$93,354.33 | |

ACCT BALANCES

| Acct | 1/31/2020 |
|-------------------------|--------------------|
| Wells Fargo Convention | 4,941.30 |
| Wells Fargo Savings | 68,041.04 |
| Wells Fargo Operating | 5,128.42 |
| Wells Fargo Scholarship | 8,599.58 |
| TOTAL | \$86,710.34 |