

<u>CATEGORY DESCRIPTION</u>	<u>2020</u>
<b>BALANCE January 1</b>	<b>\$87,871.16</b>
<b><u>INCOME/EXPENSE</u></b>	
<b>INCOME:</b>	
ASSOCIATE DUES	5,162.50
BRANCH DUES	1,125.00
CREDIT CARD FEES	2,625.96
FORMS	47,929.37
INTEREST INCOME	230.32
MEMBERSHIP DUES	60,126.00
SALES TAX	3,323.02
SHIPPING	6,429.82
SOFTWARE	2,060.00
<b>TOTAL INCOME</b>	<b>\$129,011.99</b>
<b>EXPENSES:</b>	
ACCOUNTING-PROF FEES.	625.00
ADVERTISING - PSA VIDEO	5,681.25
BANK SERVICE FEES	3,227.76
BOARD MEETING EXPENSE	529.50
EXECUTIVE DIR PROF FEE	40,000.00
FORMS	34,048.86
INSURANCE	1,436.00
IT	2,449.76
POSTAGE	654.70
PRINTING	352.85
RENT	1,800.00
SALES TAX PAID	3,448.33
SCHOLARSHIPS	5,569.42
SHIPPING	6,366.72
SOFTWARE	1,910.00
SUPPLIES	689.56
TELEPHONE EXPENSE	2,322.11
TRAVEL EXPENSES	2,565.80
<b>TOTAL EXPENSES</b>	<b>\$113,677.62</b>
<b>TOTAL INCOME/EXPENSE</b>	<b>\$15,334.37</b>
<b>2019 CONVENTION INC</b>	<b>\$150.00</b>
<b>BALANCE 12/31/2020</b>	<b>\$103,355.53</b>