

2020 TREASURER'S REPORT

CATEGORY DESCRIPTION	2020	2019	BUDGET	DIFF
BALANCE January 1	\$87,871.16	\$80,255.36		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ASSOCIATE DUES	5,162.50	6,300.00	6,300.00	\$0.00
BRANCH DUES	1,125.00	1,200.00	1,200.00	\$0.00
CREDIT CARD FEES	2,625.96	2,177.50	2,000.00	\$177.50
FORMS	47,929.37	37,870.19	35,000.00	\$2,870.19
INTEREST INCOME	229.52	931.16	700.00	\$231.16
MEMBERSHIP DUES	60,126.00	55,423.75	56,000.00	(\$576.25)
MISC INCOME		1,000.00		
SALES TAX	3,323.02	2,597.54	2,500.00	\$97.54
SCHOLARSHIP		6,640.00	2,000.00	\$4,640.00
SEMINARS				\$0.00
SHIPPING	6,429.82	5,269.80	5,000.00	\$269.80
SOFTWARE	2,060.00	1,335.00	1,400.00	(\$65.00)
TOTAL INCOME	\$129,011.19	\$120,744.94	\$112,100.00	\$8,644.94
EXPENSES:				
ACCOUNTING-PROF FEES.	625.00	605.00	605.00	\$0.00
ADVERTISING - PSA VIDEO	5,681.25			
BANK SERVICE FEES	3,227.76	2,783.99	2,500.00	\$283.99
BOARD MEETING EXPENSE	529.50	2,671.64	2,000.00	\$671.64
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES		2,045.62	0.00	\$2,045.62
DUES (MEMBERSHIP)		325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	40,000.00	32,373.20	40,000.00	(\$7,626.80)
FORMS	34,048.86	27,461.49	28,500.00	(\$1,038.51)
INSURANCE	1,436.00	1,436.00	1,500.00	(\$64.00)
IT	2,449.76	2,592.62	2,000.00	\$592.62
LEGAL				\$0.00
MEETINGS		299.00	750.00	(\$451.00)
MISCELLANEOUS		2,604.00	0.00	\$2,604.00
POSTAGE	654.70	579.49	750.00	(\$170.51)
PRINTING	352.85		470.00	(\$470.00)
RENT	1,800.00	1,500.00	1,800.00	(\$300.00)
SALES TAX PAID	3,448.33	2,662.53	2,500.00	\$162.53
SCHOLARSHIPS	5,569.42	4,500.00	5,000.00	(\$500.00)
SHIPPING	6,366.72	5,228.41	5,000.00	\$228.41
SHIRTS	0.00			
SOFTWARE	1,910.00	1,105.00	1,300.00	(\$195.00)
SUPPLIES	689.56	2,175.60	1,500.00	\$675.60
TAXES		1,214.00	1,100.00	\$114.00
TELEPHONE EXPENSE	2,322.11	2,160.49	3,000.00	(\$839.51)
TRAVEL EXPENSES	2,565.80	11,180.95	11,500.00	(\$319.05)
TOTAL EXPENSES	\$113,677.62	\$107,504.03	\$112,100.00	(\$4,595.97)
TOTAL INCOME/EXPENSE	\$15,333.57	\$13,240.91	\$0.00	
CONVENTION 2018 INCOME		\$200.00		
CONVENTION 2019 INCOME	\$150.00	\$30,305.00		
CONVENTION 2019 EXPENSE		\$33,027.75		
CASH ON HAND 12/31/20	\$103,354.73	\$90,973.52		

ACCT BALANCES

Acct	12/31/2020
Wells Fargo Convention	5,091.30
Wells Fargo Savings	92,318.53
Wells Fargo Operating	2,345.32
Wells Fargo Scholarship	3,599.58
TOTAL	\$103,354.73