

2020 TREASURER'S REPORT

CATEGORY DESCRIPTION	2020	2019	BUDGET	DIFF
BALANCE January 1	\$87,871.16	\$80,255.36		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ASSOCIATE DUES	4,812.50	6,300.00	6,300.00	\$0.00
BRANCH DUES	1,125.00	1,200.00	1,200.00	\$0.00
CREDIT CARD FEES	2,188.85	2,177.50	2,000.00	\$177.50
FORMS	40,361.19	37,870.19	35,000.00	\$2,870.19
INTEREST INCOME	228.68	931.16	700.00	\$231.16
MEMBERSHIP DUES	58,251.00	55,423.75	56,000.00	(\$576.25)
MISC INCOME		1,000.00		
SALES TAX	2,807.86	2,597.54	2,500.00	\$97.54
SCHOLARSHIP		6,640.00	2,000.00	\$4,640.00
SEMINARS				\$0.00
SHIPPING	5,465.00	5,269.80	5,000.00	\$269.80
SOFTWARE	2,060.00	1,335.00	1,400.00	(\$65.00)
TOTAL INCOME	\$117,300.08	\$120,744.94	\$112,100.00	\$8,644.94
EXPENSES:				
ACCOUNTING-PROF FEES.	625.00	605.00	605.00	\$0.00
ADVERTISING - PSA VIDEO	5,681.25			
BANK SERVICE FEES	2,766.34	2,783.99	2,500.00	\$283.99
BOARD MEETING EXPENSE	529.50	2,671.64	2,000.00	\$671.64
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES		2,045.62	0.00	\$2,045.62
DUES (MEMBERSHIP)		325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	33,333.40	32,373.20	40,000.00	(\$7,626.80)
FORMS	28,517.41	27,461.49	28,500.00	(\$1,038.51)
INSURANCE	1,436.00	1,436.00	1,500.00	(\$64.00)
IT	2,177.18	2,592.62	2,000.00	\$592.62
LEGAL				\$0.00
MEETINGS		299.00	750.00	(\$451.00)
MISCELLANEOUS		2,604.00	0.00	\$2,604.00
POSTAGE	637.30	579.49	750.00	(\$170.51)
PRINTING	352.85		470.00	(\$470.00)
RENT	1,500.00	1,500.00	1,800.00	(\$300.00)
SALES TAX PAID	2,962.93	2,662.53	2,500.00	\$162.53
SCHOLARSHIPS	5,569.42	4,500.00	5,000.00	(\$500.00)
SHIPPING	5,452.84	5,228.41	5,000.00	\$228.41
SHIRTS	0.00			
SOFTWARE	1,910.00	1,105.00	1,300.00	(\$195.00)
SUPPLIES	669.94	2,175.60	1,500.00	\$675.60
TAXES		1,214.00	1,100.00	\$114.00
TELEPHONE EXPENSE	1,950.28	2,160.49	3,000.00	(\$839.51)
TRAVEL EXPENSES	2,439.24	11,180.95	11,500.00	(\$319.05)
TOTAL EXPENSES	\$98,510.88	\$107,504.03	\$112,100.00	(\$4,595.97)
TOTAL INCOME/EXPENSE	\$18,789.20	\$13,240.91	\$0.00	
CONVENTION 2018 INCOME		\$200.00		
CONVENTION 2019 INCOME	\$150.00	\$30,305.00		
CONVENTION 2019 EXPENSE		\$33,027.75		
CASH ON HAND 10/31/20	\$106,810.36	\$90,973.52		

ACCT BALANCES

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