

2020 TREASURER'S REPORT

| CATEGORY DESCRIPTION | 2020 | 2019 | BUDGET | DIFF |
|-------------------------------|---------------------|---------------------|---------------------|----------------------|
| BALANCE January 1 | \$87,871.16 | \$80,255.36 | | FROM BUDGET |
| | | | | |
| | | | | |
| INCOME/EXPENSE | | | | |
| INCOME: | | | | |
| ASSOCIATE DUES | 2,800.00 | 5,600.00 | 6,300.00 | (\$700.00) |
| BRANCH DUES | 900.00 | 1,050.00 | 1,200.00 | (\$150.00) |
| CREDIT CARD FEES | 924.25 | 672.56 | 2,000.00 | (\$1,327.44) |
| FORMS | 16,368.40 | 13,026.25 | 35,000.00 | (\$21,973.75) |
| INTEREST INCOME | 212.40 | 200.02 | 700.00 | (\$499.98) |
| MEMBERSHIP DUES | 40,488.50 | 42,948.75 | 56,000.00 | (\$13,051.25) |
| SALES TAX | 1,137.99 | 885.71 | 2,500.00 | (\$1,614.29) |
| SCHOLARSHIP | | 500.00 | 2,000.00 | (\$1,500.00) |
| SEMINARS | | | | \$0.00 |
| SHIPPING | 1,995.49 | 1,820.69 | 5,000.00 | (\$3,179.31) |
| SOFTWARE | 1,105.00 | 1,335.00 | 1,400.00 | (\$65.00) |
| | | | | |
| TOTAL INCOME | \$65,932.03 | \$68,038.98 | \$112,100.00 | (\$44,061.02) |
| | | | | |
| EXPENSES: | | | | |
| ACCOUNTING-PROF FEES. | | | 605.00 | (\$605.00) |
| ADVERTISING - PSA VIDEO | 5,400.00 | | | |
| BANK SERVICE FEES | 1,080.37 | 814.83 | 2,500.00 | (\$1,685.17) |
| BOARD MEETING EXPENSE | 529.50 | 1,461.68 | 2,000.00 | (\$538.32) |
| BOARD RESERVE | | | 0.00 | \$0.00 |
| CAPITAL EXPENDITURES | | | 0.00 | \$0.00 |
| DUES (MEMBERSHIP) | | | 325.00 | (\$325.00) |
| EXECUTIVE DIR PROF FEE | 13,333.36 | 12,948.92 | 40,000.00 | (\$27,051.08) |
| FORMS | 12,210.21 | 8,757.80 | 28,500.00 | (\$19,742.20) |
| INSURANCE | | | 1,500.00 | (\$1,500.00) |
| IT | 455.10 | 561.32 | 2,000.00 | (\$1,438.68) |
| LEGAL | | | | \$0.00 |
| MEETINGS | | 100.00 | 750.00 | (\$650.00) |
| MISCELLANEOUS | | 104.00 | 0.00 | \$104.00 |
| POSTAGE | 538.40 | 391.18 | 750.00 | (\$358.82) |
| PRINTING | 352.85 | | 470.00 | (\$470.00) |
| RENT | 600.00 | 600.00 | 1,800.00 | (\$1,200.00) |
| SALES TAX PAID | 1,155.54 | 932.32 | 2,500.00 | (\$1,567.68) |
| SCHOLARSHIPS | 569.42 | | 5,000.00 | (\$5,000.00) |
| SHIPPING | 2,125.17 | 1,678.31 | 5,000.00 | (\$3,321.69) |
| SOFTWARE | 1,210.00 | 1,105.00 | 1,300.00 | (\$195.00) |
| SUPPLIES | 398.07 | 494.35 | 1,500.00 | (\$1,005.65) |
| TAXES | | | 1,100.00 | (\$1,100.00) |
| TELEPHONE EXPENSE | 813.79 | 860.45 | 3,000.00 | (\$2,139.55) |
| TRAVEL EXPENSES | 1,712.26 | 5,069.52 | 11,500.00 | (\$6,430.48) |
| | | | | |
| TOTAL EXPENSES | \$42,484.04 | \$35,879.68 | \$112,100.00 | (\$76,220.32) |
| | | | | |
| TOTAL INCOME/EXPENSE | \$23,447.99 | \$32,159.30 | \$0.00 | |
| | | | | |
| CONVENTION 2018 INCOME | | \$200.00 | | |
| | | | | |
| CASH ON HAND 4/30/20 | \$111,319.15 | \$112,614.66 | | |

ACCT BALANCES

| Acct | 4/30/2020 |
|-------------------------|---------------------|
| Wells Fargo Convention | 4,941.30 |
| Wells Fargo Savings | 96,752.34 |
| Wells Fargo Operating | 1,025.93 |
| Wells Fargo Scholarship | 8,599.58 |
| TOTAL | \$111,319.15 |