

2019 TREASURER'S REPORT

CATEGORY DESCRIPTION	2019	2018	BUDGET	DIFF
<b>BALANCE January 1</b>	<b>\$80,255.36</b>	<b>\$67,883.26</b>		<b>FROM BUDGET</b>
<b>INCOME/EXPENSE</b>				
<b>INCOME:</b>				
ADVERTISEMENT THV		680.00	\$700.00	(\$700.00)
ASSOCIATE DUES	6,125.00	5,291.67	6,000.00	\$125.00
BRANCH DUES	1,200.00	900.00	900.00	\$300.00
CREDIT CARD FEES	1,817.17	1,748.36	2,000.00	(\$182.83)
FORMS	34,373.19	40,259.07	42,000.00	(\$7,626.81)
INTEREST INCOME	827.54	143.55	150.00	\$677.54
MEMBERSHIP DUES	54,848.75	53,981.50	54,000.00	\$848.75
MISC INCOME	1,000.00			
SALES TAX	2,357.59	2,794.55	3,000.00	(\$642.41)
SCHOLARSHIP	500.00		2,000.00	(\$1,500.00)
SEMINARS				\$0.00
SHIPPING	4,756.80	5,980.27	6,000.00	(\$1,243.20)
SOFTWARE	1,335.00	1,180.00	1,400.00	(\$65.00)
<b>TOTAL INCOME</b>	<b>\$109,141.04</b>	<b>\$112,958.97</b>	<b>\$118,150.00</b>	<b>(\$9,008.96)</b>
<b>EXPENSES:</b>				
ACCOUNTING-PROF FEES.	605.00	595.00	595.00	\$10.00
BANK SERVICE FEES	2,419.03	2,557.27	3,000.00	(\$580.97)
BOARD MEETING EXPENSE	2,671.64	511.08	1,500.00	\$1,171.64
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES	1,632.84		2,500.00	(\$867.16)
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	29,135.82	28,563.48	38,846.16	(\$9,710.34)
FORMS	24,511.07	29,454.38	31,000.00	(\$6,488.93)
INSURANCE	1,436.00	1,436.00	1,500.00	(\$64.00)
IT	2,280.35	1,665.12	2,000.00	\$280.35
LEGAL				\$0.00
MEETINGS	299.00	750.00	750.00	(\$451.00)
MISCELLANEOUS	104.00		133.84	(\$29.84)
POSTAGE	579.49	618.37	750.00	(\$170.51)
PRINTING			750.00	(\$750.00)
RENT	1,350.00	1,350.00	1,800.00	(\$450.00)
SALES TAX PAID	2,511.85	2,998.40	3,000.00	(\$488.15)
SCHOLARSHIPS	4,500.00	5,000.00	5,000.00	(\$500.00)
SHIPPING	4,739.58	5,230.89	5,500.00	(\$760.42)
SHIRTS	1,064.35		0.00	\$1,064.35
SOFTWARE	1,105.00	1,240.00	1,300.00	(\$195.00)
SUPPLIES	2,096.26	1,123.39	1,400.00	\$696.26
TAXES	1,214.00	11.00	3,000.00	(\$1,786.00)
TELEPHONE EXPENSE	1,932.25	2,009.17	3,000.00	(\$1,067.75)
TRAVEL EXPENSES	10,644.70	7,801.28	10,500.00	\$144.70
<b>TOTAL EXPENSES</b>	<b>\$97,157.23</b>	<b>\$93,239.83</b>	<b>\$118,150.00</b>	<b>(\$20,992.77)</b>
<b>TOTAL INCOME/EXPENSE</b>	<b>\$11,983.81</b>	<b>\$19,719.14</b>	<b>\$0.00</b>	
<b>2018 CONVENTION INC</b>	<b>\$200.00</b>			
<b>2018 CONVENTION EXP</b>		<b>\$2,000.00</b>		
<b>2019 CONVENTION INC</b>	<b>\$22,523.00</b>	<b>\$1,630.00</b>		
<b>CASH ON HAND 9/30/19</b>	<b>\$114,962.17</b>	<b>\$87,232.40</b>		

ACCT BALANCES

<b>Acct</b>	<b>9/30/2019</b>
Wells Fargo Operating	28,611.10
Wells Fargo Savings	61,099.79
Wells Fargo Convention	23,905.88
Wells Fargo Scholarship	617.17
<b>TOTAL</b>	<b>\$114,233.94</b>