

2019 TREASURER'S REPORT

CATEGORY DESCRIPTION	2019	2018	BUDGET	DIFF
<b>BALANCE January 1</b>	<b>\$80,255.36</b>	<b>\$67,883.26</b>		<b>FROM BUDGET</b>
<b>INCOME/EXPENSE</b>				
<b>INCOME:</b>				
ADVERTISEMENT THV		680.00	\$700.00	(\$700.00)
ASSOCIATE DUES	6,300.00	5,291.67	6,000.00	\$300.00
BRANCH DUES	1,200.00	900.00	900.00	\$300.00
CREDIT CARD FEES	2,177.50	1,899.15	2,000.00	\$177.50
FORMS	37,870.19	43,427.77	42,000.00	(\$4,129.81)
INTEREST INCOME	931.16	151.53	150.00	\$781.16
MEMBERSHIP DUES	55,423.75	54,931.50	54,000.00	\$1,423.75
MISC INCOME	1,000.00	1,000.00		
SALES TAX	2,597.54	3,019.70	3,000.00	(\$402.46)
SCHOLARSHIP	6,640.00	300.00	2,000.00	\$4,640.00
SEMINARS				\$0.00
SHIPPING	5,269.80	6,478.27	6,000.00	(\$730.20)
SOFTWARE	1,335.00	1,280.00	1,400.00	(\$65.00)
<b>TOTAL INCOME</b>	<b>\$120,744.94</b>	<b>\$119,359.59</b>	<b>\$118,150.00</b>	<b>\$2,594.94</b>
<b>EXPENSES:</b>				
ACCOUNTING-PROF FEES.	605.00	595.00	595.00	\$10.00
BANK SERVICE FEES	2,783.99	2,735.52	3,000.00	(\$216.01)
BOARD MEETING EXPENSE	2,671.64	1,164.29	1,500.00	\$1,171.64
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES	2,045.62		2,500.00	(\$454.38)
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	32,373.20	31,737.20	38,846.16	(\$6,472.96)
FORMS	27,461.49	32,160.38	31,000.00	(\$3,538.51)
INSURANCE	1,436.00	1,436.00	1,500.00	(\$64.00)
IT	2,592.62	1,860.40	2,000.00	\$592.62
LEGAL				\$0.00
MEETINGS	299.00	750.00	750.00	(\$451.00)
MISCELLANEOUS	2,604.00		133.84	\$2,470.16
POSTAGE	579.49	625.62	750.00	(\$170.51)
PRINTING			750.00	(\$750.00)
RENT	1,500.00	1,500.00	1,800.00	(\$300.00)
SALES TAX PAID	2,662.53	3,131.34	3,000.00	(\$337.47)
SCHOLARSHIPS	4,500.00	5,000.00	5,000.00	(\$500.00)
SHIPPING	5,228.41	5,744.95	5,500.00	(\$271.59)
SOFTWARE	1,105.00	1,325.00	1,300.00	(\$195.00)
SUPPLIES	2,175.60	1,373.78	1,400.00	\$775.60
TAXES	1,214.00	11.00	3,000.00	(\$1,786.00)
TELEPHONE EXPENSE	2,160.49	2,233.33	3,000.00	(\$839.51)
TRAVEL EXPENSES	11,180.95	8,065.54	10,500.00	\$680.95
<b>TOTAL EXPENSES</b>	<b>\$107,504.03</b>	<b>\$101,774.35</b>	<b>\$118,150.00</b>	<b>(\$10,645.97)</b>
<b>TOTAL INCOME/EXPENSE</b>	<b>\$13,240.91</b>	<b>\$17,585.24</b>	<b>\$0.00</b>	
<b>2018 CONVENTION INC</b>	<b>\$200.00</b>			
<b>2018 CONVENTION EXP</b>				
<b>2019 CONVENTION INC</b>	<b>\$30,305.00</b>	<b>\$430.00</b>		
<b>2019 CONVENTION EXP</b>	<b>\$33,027.75</b>	<b>\$2,179.79</b>		
<b>BALANCE 10/31/2019</b>	<b>\$90,973.52</b>	<b>\$83,718.71</b>		

ACCT BALANCES

<b>Acct</b>	<b>10/31/2019</b>
Wells Fargo Operating	21,065.75
Wells Fargo Savings	57,498.12
Wells Fargo Convention	5,652.48
Wells Fargo Scholarship	6,757.17
<b>TOTAL</b>	<b>\$90,973.52</b>