

2018 TREASURER'S REPORT

CATEGORY DESCRIPTION	2018	2017	BUDGET	DIFF
BALANCE January 1	\$67,883.26	\$45,300.68		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ADVERTISEMENT THV	680.00	1,640.00	\$1,500.00	(\$820.00)
ASSOCIATE DUES	5,291.67	6,587.50	6,000.00	(\$708.33)
BRANCH DUES	900.00	600.00	1,050.00	(\$150.00)
CREDIT CARD FEES	1,994.36		2,600.00	(\$605.64)
FORMS	46,543.47	42,019.59	40,000.00	\$6,543.47
INTEREST INCOME	151.53	59.95	100.00	\$51.53
MEMBERSHIP DUES	55,531.50	51,294.00	50,000.00	\$5,531.50
MISCELLANEOUS	1,000.00			
SALES TAX	3,231.71	2,970.23	2,500.00	\$731.71
SCHOLARSHIP	300.00	5,265.00	5,000.00	(\$4,700.00)
SEMINARS			500.00	(\$500.00)
SHIPPING	6,946.27	5,868.23	5,000.00	\$1,946.27
SOFTWARE	1,380.00	530.00	550.00	\$830.00
TOTAL INCOME	\$123,950.51	\$116,834.50	\$114,800.00	\$9,150.51
EXPENSES:				
ACCOUNTING-PROF FEES.	595.00	585.00	600.00	(\$5.00)
BANK SERVICE FEES	2,871.45	3,120.98	2,600.00	\$271.45
BOARD MEETING EXPENSE	1,164.29	1,058.45	1,500.00	(\$335.71)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			2,500.00	(\$2,500.00)
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	34,910.92	31,111.40	38,117.68	(\$3,206.76)
FORMS	33,933.88	28,601.04	28,000.00	\$5,933.88
INSURANCE	1,436.00	1,541.00	1,550.00	(\$114.00)
IT	1,945.40	1,841.30	1,400.00	\$545.40
LEGAL			0.00	\$0.00
MEETINGS	750.00	310.72	500.00	\$250.00
MISCELLANEOUS		201.24	257.32	(\$257.32)
POSTAGE	670.35	503.35	700.00	(\$29.65)
PRINTING		423.80	750.00	(\$750.00)
RENT	1,650.00	1,500.00	1,800.00	(\$150.00)
SALES TAX PAID	3,393.48	2,845.29	2,500.00	\$893.48
SCHOLARSHIPS	5,000.00	5,000.00	5,000.00	\$0.00
SEMINAR			500.00	(\$500.00)
SHIPPING	6,089.34	4,461.67	3,600.00	\$2,489.34
SHIRTS/HATS			4,000.00	(\$4,000.00)
SOFTWARE	1,410.00	255.00	900.00	\$510.00
SUPPLIES	1,373.78	1,174.69	1,200.00	\$173.78
TAXES	11.00		3,000.00	(\$2,989.00)
TELEPHONE EXPENSE	2,444.54	2,262.85	3,000.00	(\$555.46)
TRAVEL EXPENSES	8,276.59	7,755.12	10,500.00	(\$2,223.41)
TOTAL EXPENSES	\$108,251.02	\$94,877.90	\$114,800.00	(\$6,548.98)
TOTAL INCOME/EXPENSE	\$15,699.49	\$21,956.60	\$0.00	
CONVENTION 2019 EXPENSE	\$2,179.79			
CONVENTION 2019 INCOME	\$1,630.00			
CONVENTION 2017 EXPENSE		\$39,091.25		
CONVENTION 2017 INCOME		\$43,082.47		
CASH ON HAND 11/30/18	\$83,032.96	\$71,248.50		

ACCT BALANCES

Acct	11/30/2018
Capital Convention Fund	6,955.00
Capital Money Market	59,419.63
Capital Regular Checking	621.05
Capital Scholarship Fund	4,617.17
CD #1	11,420.11
TOTAL	\$83,032.96