

2018 TREASURER'S REPORT

CATEGORY DESCRIPTION	2018	2017	BUDGET	DIFF
BALANCE January 1	\$67,883.26	\$45,300.68		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ADVERTISEMENT THV	680.00	1,640.00	\$1,500.00	(\$820.00)
ASSOCIATE DUES	5,291.67	6,500.00	6,000.00	(\$708.33)
BRANCH DUES	900.00	600.00	1,050.00	(\$150.00)
CREDIT CARD FEES	1,748.36		2,600.00	(\$851.64)
FORMS	40,259.07	38,465.95	40,000.00	\$259.07
INTEREST INCOME	143.55	47.42	100.00	\$43.55
MEMBERSHIP DUES	53,981.50	50,250.00	50,000.00	\$3,981.50
SALES TAX	2,794.55	2,770.45	2,500.00	\$294.55
SCHOLARSHIP			5,000.00	(\$5,000.00)
SEMINARS			500.00	(\$500.00)
SHIPPING	5,980.27	5,484.93	5,000.00	\$980.27
SOFTWARE	1,180.00	530.00	550.00	\$630.00
TOTAL INCOME	\$112,958.97	\$106,288.75	\$114,800.00	(\$1,841.03)
EXPENSES:				
ACCOUNTING-PROF FEES.	595.00	585.00	600.00	(\$5.00)
BANK SERVICE FEES	2,557.27	2,625.59	2,600.00	(\$42.73)
BOARD MEETING EXPENSE	511.08	1,058.45	1,500.00	(\$988.92)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			2,500.00	(\$2,500.00)
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	28,563.48	28,000.26	38,117.68	(\$9,554.20)
FORMS	29,454.38	26,226.43	28,000.00	\$1,454.38
INSURANCE	1,436.00	1,541.00	1,550.00	(\$114.00)
IT	1,665.12	1,299.27	1,400.00	\$265.12
LEGAL			0.00	\$0.00
MEETINGS	750.00	310.72	500.00	\$250.00
MISCELLANEOUS		201.24	257.32	(\$257.32)
POSTAGE	618.37	452.35	700.00	(\$81.63)
PRINTING		423.80	750.00	(\$750.00)
RENT	1,350.00	1,350.00	1,800.00	(\$450.00)
SALES TAX PAID	2,998.40	2,580.52	2,500.00	\$498.40
SCHOLARSHIPS	5,000.00	5,000.00	5,000.00	\$0.00
SEMINAR			500.00	(\$500.00)
SHIPPING	5,230.89	3,959.71	3,600.00	\$1,630.89
SHIRTS/HATS			4,000.00	(\$4,000.00)
SOFTWARE	1,240.00	255.00	900.00	\$340.00
SUPPLIES	1,123.39	849.80	1,200.00	(\$76.61)
TAXES	11.00		3,000.00	(\$2,989.00)
TELEPHONE EXPENSE	2,009.17	2,020.94	3,000.00	(\$990.83)
TRAVEL EXPENSES	7,801.28	7,514.37	10,500.00	(\$2,698.72)
TOTAL EXPENSES	\$93,239.83	\$86,579.45	\$114,800.00	(\$21,560.17)
TOTAL INCOME/EXPENSE	\$19,719.14	\$19,709.30	\$0.00	
CONVENTION 2019 INCOME	\$1,630.00	\$1,000.00		
CONVENTION 2017 EXPENSE	\$2,000.00	\$18,550.00		
CONVENTION 2017 INCOME		\$25,952.00		
CASH ON HAND 9/30/18	\$87,232.40	\$72,411.98		

ACCT BALANCES

Acct	9/30/2018
Capital Convention Fund	7,134.79
Capital Money Market	63,325.10
Capital Regular Checking	1,035.27
Capital Scholarship Fund	4,317.17
CD #1	11,420.11
TOTAL	\$87,232.44