

## 2018 TREASURER'S REPORT

CATEGORY DESCRIPTION	2018	2017	BUDGET	DIFF
<b>BALANCE January 1</b>	<b>\$67,883.26</b>	<b>\$45,300.68</b>		<b>FROM BUDGET</b>
<b>INCOME/EXPENSE</b>				
<b>INCOME:</b>				
ADVERTISEMENT THV	680.00	1,640.00	\$1,500.00	(\$820.00)
ASSOCIATE DUES	5,104.17	5,275.00	6,000.00	(\$895.83)
BRANCH DUES	825.00	600.00	1,050.00	(\$225.00)
CREDIT CARD FEES	941.70		2,600.00	(\$1,658.30)
FORMS	22,341.16	21,390.08	40,000.00	(\$17,658.84)
INTEREST INCOME	58.51	26.54	100.00	(\$41.49)
MEMBERSHIP DUES	43,656.50	34,100.00	50,000.00	(\$6,343.50)
SALES TAX	1,556.32	1,405.01	2,500.00	(\$943.68)
SCHOLARSHIP			5,000.00	(\$5,000.00)
SEMINARS			500.00	(\$500.00)
SHIPPING	3,288.03	2,695.08	5,000.00	(\$1,711.97)
SOFTWARE	905.00	530.00	550.00	\$355.00
<b>TOTAL INCOME</b>	<b>\$79,356.39</b>	<b>\$67,661.71</b>	<b>\$114,800.00</b>	<b>(\$35,443.61)</b>
<b>EXPENSES:</b>				
ACCOUNTING-PROF FEES.	595.00	585.00	600.00	(\$5.00)
BANK SERVICE FEES	1,313.53	1,125.94	2,600.00	(\$1,286.47)
BOARD MEETING EXPENSE	511.08	864.83	1,500.00	(\$988.92)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			2,500.00	(\$2,500.00)
DUES (MEMBERSHIP)			325.00	(\$325.00)
EXECUTIVE DIR PROF FEE	15,868.60	15,555.70	38,117.68	(\$22,249.08)
FORMS	16,419.31	13,509.07	28,000.00	(\$11,580.69)
INSURANCE			1,550.00	(\$1,550.00)
IT	671.99	472.75	1,400.00	(\$728.01)
LEGAL			0.00	\$0.00
MEETINGS	500.00	100.00	500.00	\$0.00
MISCELLANEOUS		201.24	257.32	(\$257.32)
POSTAGE	515.95	351.26	700.00	(\$184.05)
PRINTING		423.80	750.00	(\$750.00)
RENT	750.00	750.00	1,800.00	(\$1,050.00)
SALES TAX PAID	1,375.48	1,302.91	2,500.00	(\$1,124.52)
SCHOLARSHIPS		500.00	5,000.00	(\$5,000.00)
SEMINAR			500.00	(\$500.00)
SHIPPING	2,936.23	1,906.36	3,600.00	(\$663.77)
SHIRTS/HATS			4,000.00	(\$4,000.00)
SOFTWARE	1,015.00	255.00	900.00	\$115.00
SUPPLIES	1,018.08	450.20	1,200.00	(\$181.92)
TAXES	11.00		3,000.00	(\$2,989.00)
TELEPHONE EXPENSE	1,114.72	1,116.42	3,000.00	(\$1,885.28)
TRAVEL EXPENSES	4,484.97	3,775.82	10,500.00	(\$6,015.03)
<b>TOTAL EXPENSES</b>	<b>\$49,100.94</b>	<b>\$43,246.30</b>	<b>\$114,800.00</b>	<b>(\$65,699.06)</b>
<b>TOTAL INCOME/EXPENSE</b>	<b>\$30,255.45</b>	<b>\$24,415.41</b>	<b>\$0.00</b>	
<b>CONVENTION 2018 INCOME</b>	<b>\$4,430.00</b>	<b>\$1,000.00</b>		
<b>CONVENTION 2017 EXPENSE</b>		<b>\$2,050.00</b>		
<b>CONVENTION 2017 INCOME</b>				
<b>CASH ON HAND 5/31/18</b>	<b>\$102,568.71</b>	<b>\$67,666.09</b>		

ACCT BALANCES

<b>Acct</b>	<b>5/31/2018</b>
Capital Convention Fund	11,824.79
Capital Money Market	69,635.19
Capital Regular Checking	421.87
Capital Scholarship Fund	9,317.17
CD #1	11,369.69
<b>TOTAL</b>	<b>\$102,568.71</b>