

2017 TREASURER'S REPORT

CATEGORY DESCRIPTION	2017	2016	BUDGET	DIFF
BALANCE January 1	\$45,300.68	\$67,415.62		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ADVERTISEMENT THV	1,640.00	1,130.00	\$1,000.00	\$640.00
ASSOCIATE DUES	6,937.50	4,950.00	5,000.00	\$1,937.50
BANNER AD FOR WEB PAGE		200.00	1,000.00	(\$1,000.00)
BRANCH DUES	600.00	1,050.00	1,050.00	(\$450.00)
FORMS	44,546.59	46,425.17	43,000.00	\$1,546.59
INTEREST INCOME	65.92	103.21	100.00	(\$34.08)
MEMBERSHIP DUES	51,669.00	50,737.50	50,000.00	\$1,669.00
SALES TAX	3,142.17	3,233.20	3,000.00	\$142.17
SCHOLARSHIP	6,475.00	1,580.00	4,000.00	\$2,475.00
SEMINARS			500.00	(\$500.00)
SHIPPING	6,213.23	6,662.96	7,000.00	(\$786.77)
SOFTWARE	530.00	705.00	1,000.00	(\$470.00)
TOTAL INCOME	\$121,819.41	\$116,777.04	\$116,650.00	\$5,169.41
EXPENSES:				
ACCOUNTING-PROF FEES.	585.00	585.00	600.00	(\$15.00)
BANK SERVICE FEES	3,379.28	2,594.82	2,500.00	\$879.28
BOARD MEETING EXPENSE	1,058.45	1,179.64	2,200.00	(\$1,141.55)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES		597.78	0.00	\$0.00
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	34,222.54	33,551.54	37,337.79	(\$3,115.25)
FORMS	29,776.54	33,642.68	30,000.00	(\$223.46)
INSURANCE	1,541.00	1,541.00	1,550.00	(\$9.00)
IT	2,021.58	12,995.67	5,000.00	(\$2,978.42)
LEGAL			0.00	\$0.00
MEETINGS	310.72	200.00	500.00	(\$189.28)
MISCELLANEOUS	201.24		487.21	(\$285.97)
POSTAGE	570.30	476.76	700.00	(\$129.70)
PRINTING	423.80	880.14	750.00	(\$326.20)
RENT	1,650.00	1,650.00	1,800.00	(\$150.00)
SALES TAX PAID	3,049.71	3,190.11	3,000.00	\$49.71
SCHOLARSHIPS	5,000.00	4,500.00	5,000.00	\$0.00
SEMINAR			500.00	(\$500.00)
SHIPPING	4,722.76	5,988.22	5,500.00	(\$777.24)
SOFTWARE	255.00	900.00	900.00	(\$645.00)
SUPPLIES	1,250.19	873.32	1,200.00	\$50.19
TAXES			3,300.00	(\$3,300.00)
TELEPHONE EXPENSE	2,491.89	2,501.17	3,000.00	(\$508.11)
TRAVEL EXPENSES	8,116.41	10,603.56	10,500.00	(\$2,383.59)
TOTAL EXPENSES	\$100,951.41	\$118,776.41	\$116,650.00	(\$15,698.59)
TOTAL INCOME/EXPENSE	\$20,868.00	-\$1,999.37	(\$0.00)	
CONVENTION 2017 EXPENSE	\$39,346.18			
CONVENTION 2017 INCOME	\$43,512.47			
CONVENTION 2015 INCOME		\$300.00		
CONVENTION 2016 INCOME		\$35,300.00		
CONVENTION 2016 EXPENSE		\$51,507.65		
CASH ON HAND 11/30/17	\$70,334.97	\$49,508.60		

ACCT BALANCES

Acct	11/30/2017
Capital Convention Fund	8,039.53
Capital Money Market	40,693.67
Capital Regular Checking	2,226.93
Capital Scholarship Fund	8,022.43
CD #1	11,352.41
TOTAL	\$70,334.97