

2017 TREASURER'S REPORT

CATEGORY DESCRIPTION	2017	2016	BUDGET	DIFF
<b>BALANCE January 1</b>	<b>\$45,300.68</b>	<b>\$67,415.62</b>		<b>FROM BUDGET</b>
<b>INCOME/EXPENSE</b>				
<b>INCOME:</b>				
ADVERTISEMENT THV	1,640.00	1,130.00	\$1,000.00	\$640.00
ASSOCIATE DUES	6,587.50	4,950.00	5,000.00	\$1,587.50
BANNER AD FOR WEB PAGE		200.00	1,000.00	(\$1,000.00)
BRANCH DUES	600.00	1,050.00	1,050.00	(\$450.00)
FORMS	42,019.59	41,810.44	43,000.00	(\$980.41)
INTEREST INCOME	59.95	94.30	100.00	(\$40.05)
MEMBERSHIP DUES	51,294.00	49,962.50	50,000.00	\$1,294.00
SALES TAX	2,970.23	2,940.78	3,000.00	(\$29.77)
SCHOLARSHIP	5,265.00		4,000.00	\$1,265.00
SEMINARS			500.00	(\$500.00)
SHIPPING	5,868.23	6,033.81	7,000.00	(\$1,131.77)
SOFTWARE	530.00	980.00	1,000.00	(\$470.00)
<b>TOTAL INCOME</b>	<b>\$116,834.50</b>	<b>\$109,151.83</b>	<b>\$116,650.00</b>	<b>\$184.50</b>
<b>EXPENSES:</b>				
ACCOUNTING-PROF FEES.	585.00	585.00	600.00	(\$15.00)
BANK SERVICE FEES	3,120.98	2,357.35	2,500.00	\$620.98
BOARD MEETING EXPENSE	1,058.45	1,179.64	2,200.00	(\$1,141.55)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES		597.78	0.00	\$0.00
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	31,111.40	28,976.33	37,337.79	(\$6,226.39)
FORMS	28,601.04	30,754.35	30,000.00	(\$1,398.96)
INSURANCE	1,541.00	1,541.00	1,550.00	(\$9.00)
IT	1,841.30	7,906.01	5,000.00	(\$3,158.70)
LEGAL			0.00	\$0.00
MEETINGS	310.72	200.00	500.00	(\$189.28)
MISCELLANEOUS	201.24		487.21	(\$285.97)
POSTAGE	503.35	476.76	700.00	(\$196.65)
PRINTING	423.80	455.93	750.00	(\$326.20)
RENT	1,500.00	1,350.00	1,800.00	(\$300.00)
SALES TAX PAID	2,845.29	2,866.18	3,000.00	(\$154.71)
SCHOLARSHIPS	5,000.00	4,500.00	5,000.00	\$0.00
SEMINAR			500.00	(\$500.00)
SHIPPING	4,461.67	5,484.58	5,500.00	(\$1,038.33)
SOFTWARE	255.00	900.00	900.00	(\$645.00)
SUPPLIES	1,174.69	533.39	1,200.00	(\$25.31)
TAXES			3,300.00	(\$3,300.00)
TELEPHONE EXPENSE	2,262.85	2,158.72	3,000.00	(\$737.15)
TRAVEL EXPENSES	7,755.12	8,664.84	10,500.00	(\$2,744.88)
<b>TOTAL EXPENSES</b>	<b>\$94,877.90</b>	<b>\$101,812.86</b>	<b>\$116,650.00</b>	<b>(\$21,772.10)</b>
<b>TOTAL INCOME/EXPENSE</b>	<b>\$21,956.60</b>	<b>\$7,338.97</b>	<b>(\$0.00)</b>	
<b>CONVENTION 2017 EXPENSE</b>	<b>\$39,091.25</b>			
<b>CONVENTION 2017 INCOME</b>	<b>\$43,082.47</b>			
<b>CONVENTION 2015 INCOME</b>		<b>\$300.00</b>		
<b>CONVENTION 2016 INCOME</b>		<b>\$28,510.00</b>		
<b>CONVENTION 2016 EXPENSE</b>		<b>\$2,422.50</b>		
<b>CASH ON HAND 10/31/17</b>	<b>\$71,248.50</b>	<b>\$101,142.09</b>		

ACCT BALANCES

<b>Acct</b>	<b>10/31/2017</b>
Capital Convention Fund	7,864.46
Capital Money Market	44,390.10
Capital Regular Checking	831.50
Capital Scholarship Fund	6,812.43
CD #1	11,350.01
<b>TOTAL</b>	<b>\$71,248.50</b>