2017 TREASURER'S REPORT

CATEGORY DESCRIPTION	2017	2016	BUDGET	DIFF
BALANCE January 1	\$45,300.68	\$67,415.62		
INCOME/EXPENSE				
INCOME:				
ADVERTISEMENT THV	1,640.00	1,130.00	\$1,000.00	(\$130.00)
ASSOCIATE DUES	6,500.00	4,950.00	5,000.00	\$50.00
BANNER AD FOR WEB PAGE		200.00	1,000.00	\$800.00
BRANCH DUES	600.00	1,050.00	1,050.00	\$0.00
FORMS	38,465.95	38,805.94	43,000.00	\$4,194.06
INTEREST INCOME	47.42	83.98	100.00	\$16.02
MEMBERSHIP DUES	50,250.00	49,200.00	50,000.00	\$800.00
SALES TAX	2,770.45	2,676.66	3,000.00	\$323.34
SCHOLARSHIP			4,000.00	\$4,000.00
SEMINARS			500.00	\$500.00
SHIPPING	5,484.93	5,666.77	7,000.00	\$1,333.23
SOFTWARE	530.00	705.00	1,000.00	\$295.00
			,	\$0.00
TOTAL INCOME	\$106,288.75	\$104,468.35	\$116,650.00	\$12,181.65
EXPENSES:				
ACCOUNTING-PROF FEES.	585.00	585.00	600.00	\$15.00
BANK SERVICE FEES	2,625.59	2,129.03	2,500.00	\$370.97
BOARD MEETING EXPENSE	1,058.45	1,179.64	2,200.00	\$1,020.36
BOARD RESERVE	1,000.10	1,170.01	0.00	\$0.00
CAPITAL EXPENDITURES		597.78	0.00	(\$597.78)
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	28,000.26	27,451.26	37,337.79	\$9,886.53
FORMS	26,226.43	28,454.93	30,000.00	\$1,545.07
INSURANCE	1,541.00	1,541.00	1,550.00	\$9.00
IT	1,299.27	7,836.01	5,000.00	(\$2,836.01)
LEGAL	1,200.21	7,000.01	0.00	\$0.00
MEETINGS	310.72	200.00	500.00	\$300.00
MISCELLANEOUS	201.24	200.00	487.21	\$487.21
POSTAGE	452.35	476.76	700.00	\$223.24
PRINTING	423.80	455.93	750.00	\$294.07
RENT	1,350.00	1,350.00	1,800.00	\$450.00
SALES TAX PAID	2,580.52	2,650.21	3,000.00	\$349.79
SCHOLARSHIPS	5,000.00	4,500.00	5,000.00	\$500.00
SEMINAR	3,000.00	4,300.00	500.00	\$500.00
SHIPPING	3,959.71	5,136.08	5,500.00	\$363.92
SOFTWARE	255.00	900.00	900.00	\$0.00
SUPPLIES	849.80	533.39	1,200.00	\$666.61
TAXES	043.00	333.38	3,300.00	\$3,300.00
TELEPHONE EXPENSE	2,020.94	2,045.27	3,000.00	\$954.73
TRAVEL EXPENSES	7,514.37	8,464.84	10,500.00	\$2,035.16
TOTAL EXPENSES	\$86,579.45	\$96,812.13	\$116,650.00	\$19,837.87
TOTAL INCOME/EVDENCE	\$40.700.20	\$7.65C.00	(\$0.00)	
TOTAL INCOME/EXPENSE	\$19,709.30	\$7,656.22	(\$0.00)	
CONVENTION 2017 EXPENSE	\$18,550.00			
CONVENTION 2017 INCOME	\$25,952.00			
CONVENTION 2015 INCOME		\$300.00		
CONVENTION 2016 INCOME		\$15,435.00		
CONVENTION 2016 EXPENSE		\$2,422.50		
CASH ON HAND 9/30/17	\$72,411.98	\$88,384.34		

ACCT BALANCES

Acct	9/30/2017	
Capital Convention Fund	10,745.71	
Capital Money Market	46,581.65	
Capital Regular Checking	2,171.92	
Capital Scholarship Fund	1,567.43	
CD #1	11,345.27	
TOTAL	\$72,411.98	