

	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	BUDGET	1/1 - 8/31	PROPOSED
CATEGORY DESCRIPTION	2014	2015	2016	2017	2018	2019	2020	2020	2021
<b>INCOME/EXPENSE</b>									
<b>INCOME:</b>									
ADVERTISEMENT THV	1,720.00	1,780.00	1,130.00	1,640.00	680.00	0.00		0.00	0.00
ASSOCIATE DUES	4,100.00	4,375.00	4,950.00	6,937.50	5,641.67	6,300.00	6,300.00	4,025.00	5,700.00
BANNER AD	250.00	300.00	200.00					0.00	0.00
BRANCH DUES	1,256.25	1,350.00	1,050.00	600.00	900.00	1,200.00	1,200.00	1,125.00	1,125.00
CREDIT CARD FEES					2,121.57	2,420.36	2,000.00	1,857.15	2,500.00
FORMS	54,760.61	52,178.01	49,211.62	47,614.07	49,916.46	43,317.84	35,000.00	32,756.02	40,000.00
INTEREST INCOME	69.70	97.24	112.05	72.87	195.25	1,173.53	700.00	226.98	250.00
MEMBERSHIP DUES	49,794.00	49,777.13	50,737.50	51,869.00	55,531.50	56,748.75	56,000.00	55,482.25	56,000.00
MISCELLANEOUS	158.60				1,000.00	1,000.00		0.00	
SALES TAX	3,761.86	3,634.67	3,430.94	3,352.87	3,462.14	2,954.51	2,500.00	2,273.34	3,000.00
SCHOLARSHIP	4,535.00	2,225.00	1,580.00	9,475.00	300.00	7,335.00	2,000.00	0.00	2,000.00
SEMINARS	0.00	0.00	0.00		1,380.00	0.00		0.00	
SHIPPING	7,017.40	7,562.57	7,144.37	6,671.31	7,429.27	5,940.79	5,000.00	4,366.75	4,925.00
SOFTWARE	1,770.00	1,940.00	1,780.00	830.00	0.00	1,335.00	1,400.00	1,785.00	1,400.00
<b>TOTAL INCOME</b>	<b>129,193.42</b>	<b>125,219.62</b>	<b>121,326.48</b>	<b>129,062.62</b>	<b>128,557.86</b>	<b>129,725.78</b>	<b>112,100.00</b>	<b>103,897.49</b>	<b>116,900.00</b>

EXPENSES:									
ACCOUNTING-PROF FEES.	580.00	585.00	585.00	585.00	595.00	605.00	605.00	625.00	625.00
ADVERTISING - PSA VIDEO								5,681.25	
BANK SERVICE FEES	2,833.41	2,981.74	2,775.16	3,516.48	3,068.35	3,172.57	2,500.00	2,307.60	3,000.00
BOARD MEETING EXPENSE	2,250.13	2,382.53	1,179.64	1,058.45	1,164.29	2,671.64	2,000.00	529.50	2,000.00
BONDS	0.00								
CAPITAL EXPENDITURES	0.00		693.84	0.00	0.00	2,045.62		0.00	
DONATIONS	500.00		0.00	0.00					
DUES (MEMBERSHIP & AMSA)	325.00	325.00	325.00	325.00	325.00	325.00	325.00	325.00	325.00
EXECUTIVE DIR PROF FEE	35,180.40	35,884.08	36,601.68	37,333.68	38,084.64	38,847.96	40,000.00	26,666.72	41,000.00
FORMS	23,887.32	48,922.26	37,028.50	32,349.54	36,244.38	30,860.49	28,500.00	22,784.51	31,000.00
INSURANCE/BOD & Equipment	1,493.00	1,541.00	1,541.00	1,541.00	1,436.00	1,436.00	1,500.00	1,436.00	1,500.00
IT	1,793.71	3,419.74	13,065.67	2,091.58	2,010.39	2,839.84	2,000.00	1,427.22	2,000.00
LEGAL	0.00			0.00					
MEETINGS (AMSA & NCMA)	1,005.00	526.20	525.00	310.72	750.00	624.00	750.00	0.00	750.00
MISCELLANEOUS	0.00	0.00		201.24	0.00	2,604.00		0.00	
POSTAGE	621.89	444.95	512.31	570.30	830.25	604.84	750.00	626.75	800.00
PRINTING	120.53	278.48	455.93	731.35	0.00		470.00	352.85	500.00
RENT	1,200.00	1,200.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,200.00	1,800.00
SALES TAX PAID	1,864.78	5,215.61	3,395.93	3,226.32	3,589.69	3,081.64	2,500.00	2,149.35	3,000.00
SCHOLARSHIPS	4,000.00	4,000.00	4,500.00	5,000.00	5,000.00	4,500.00	5,000.00	5,569.42	5,000.00
SEMINAR	0.00	100.00	0.00		0.00				
SHIRTS/HATS			0.00		0.00				
SHIPPING	4,544.26	8,764.43	6,589.32	5,101.32	6,535.61	5,945.00	5,000.00	4,137.23	5,000.00
SOFTWARE	1,360.00	2,080.00	1,775.00	255.00	1,410.00	1,105.00	1,300.00	1,435.00	1,500.00
SUPPLIES	1,895.81	1,922.69	880.68	1,250.19	1,709.77	2,592.63	1,500.00	669.94	1,500.00
TAXES	283.00	3,538.00	0.00	0.00	11.00	1,214.00	1,100.00	0.00	1,100.00
TELEPHONE EXPENSE	2,668.00	2,777.15	2,739.59	2,721.23	2,688.24	2,652.57	3,000.00	1,563.33	3,000.00
TRAVEL EXPENSES	9,598.16	8,612.35	10,796.01	8,235.46	8,383.36	12,129.43	11,500.00	2,194.29	11,500.00
<b>TOTAL EXPENSES</b>	<b>98,004.40</b>	<b>135,501.21</b>	<b>127,765.26</b>	<b>108,203.86</b>	<b>115,635.97</b>	<b>121,657.23</b>	<b>112,100.00</b>	<b>81,680.96</b>	<b>116,900.00</b>
TOTAL INCOME/EXPENSE	\$31,189.02	(\$10,281.59)	(\$6,438.78)	\$20,858.76	\$12,921.89	\$8,068.55		\$22,216.53	