

BOARD OF DIRECTORS  
April 6, 2019  
Hilton Asheville Biltmore Park  
Asheville, NC

Meeting was called to order by President Kathy Cox at 8:58 a.m.

ROLL CALL: Members present: Cox, Barrett, Campbell, Harris, Anneheim, Barringer, Day, Sharpstene and West.

Members absent: Burgin, Mather, Rushing, Farnum, Few, Rhodes and Plummer.

Campbell made a motion to excuse all absences; Harris seconded. Motion carried.

MINUTES for the January 12<sup>th</sup> meeting were distributed. Cox reminded the Board that the next meeting will be September 14 in Greensboro.

Sharpstene made a motion to approve the minutes; Barringer seconded. Motion carried.

#### TREASURER'S REPORT

OPERATING	\$ 42,954.98
SAVINGS	51,475.64
CONVENTION	7,100.88
SCHOLARSHIP	4,617.17
CD	<u>11,449.00</u>
TOTAL	\$117,597.67

Pam reported that all accounts have been moved to Wells Fargo, with the exception of the CD. When it matures in June, it will be moved. She noted that we will be keeping a larger than normal balance in the Operating Account, because Wells Fargo had a promotion that if we keep \$25,000 in the account for a year, we will earn \$1,000. She noted that membership dues were coming in at a good pace and finances for the Association were good.

Day made a motion to approve the Treasurer's Report; Harris seconded. Motion carried.

#### COMMITTEE REPORTS

BY-LAWS: See written report from Day. No changes requested.

CONVENTION: Cox reported that the convention is moving along. We're still looking for one additional speaker. Harris will investigate the UNCW basketball coach.

Cox said that she had saw Steve Beck speak at AMSA. She liked his attitude and would love to have him at our convention in the future.

The Board discussed options for Thursday night; it was decided to have some games. Pam to get with the golf course and try to get a shotgun start.

LEGAL/LEGISLATIVE/INSURANCE: Anneheim reported that we're working on getting our bill passed again this session of the General Assembly. The bill passed unanimously in the House, but it died in a Senate subcommittee. The representative he dealt with last year didn't want to sponsor the bill again this year. However, the Commission has put all the aspects of last year's bill into a bill that covers several other matters that the Commission needs to bring before the General Assembly. This bill has passed the first committee and has moved on to the Judiciary Committee; then Rules Committee. It should pass the House; hopefully, we won't have any problems with the Senate.

Anneheim is going to send HB 235 to everyone. Barrett said he had a Senate contact; Anneheim said Senator Jackson will also be helpful.

MILITARY AFFAIRS: See written report submitted by Rhodes.

Cox noted that Rhodes reported that the Military is considering going to a third party to do all the moves. Rhodes has included a template to send to your representative to stop this.

It was mentioned that there will be a lot of Code 2s going to Texas; West said she had some going to Washington. She also noted that Texas is swamped.

NEW MEMBERS DEVELOPMENT: See written report submitted by the Committee.

PUBLIC AFFAIRS/TARIFF OVERSIGHT: Campbell noted that there were 38 applications for a certificate last year. We've already had 22 applications so far this year.

SCHOLARSHIP: Barringer and West reported that we've only had three applicants for the four-year scholarship and no applicants for the two-year scholarship. Pam will send out another notice; deadline is April 16.

Barrett said that since we've already budgeted the money, he feels that if we don't get any applicants for the two-year scholarship, we should give the money to the second place winner. Pam said we need to make sure that this winner realizes that the money is \$500 for two years only.

Barrett made a motion that if no one applies for the two-year scholarship that we award the \$500 to the second place winner. Cox seconded. Motion carried.

West asked if we could extend the deadline. It was noted that we technically could, but we've had issues with the fairness of extending the deadline. It was decided not to extend the

deadline. West also asked if eligibility could be extended to nieces and nephews. That would have to be taken up next year. It is too late to extend eligibility this year.

Barrett said we also need to make sure we do plenty of fund raising this year. Since we didn't raise many funds last year, because the convention was cancelled, we need to double our efforts this year. We probably need to have another auction. Visa gift cards and fuel cards are also good ways to raise funds – in addition to the 50/50 raffle and the golf tournament.

SEMINAR TRAINING: Pam said that Burgin reported to her that there will be another Claims and Valuation Seminar in November in Wilmington. Tony Pagrabs with Wells Insurance will be helping us with this seminar again.

EXECUTIVE DIRECTOR: See written report submitted by Pam.

#### NEW BUSINESS

West asked if we would have a cash bar at the convention. Pam said we are working on getting sponsors for it. West said she was going to get donations from some of her vendors that would not be able to attend. Barrett said that we would give them space in the Tar Heel Van and Pam said they would get recognize at the convention.

#### OLD BUSINESS:

DEPOSIT/RESERVATION FEE: Pam reported that she sent the e-mail out to the entire data base. She heard back from 28 of the over 190 companies. 28 were in favor; 12 were against. The rest didn't care which way – or were getting pre-authorized credit cards. Pam said she was worried that if we couldn't get the membership to respond to an e-mail from her, there is no way that there would be enough to respond to a filing. Matter has been tabled.

VIRTUAL SURVEYS: Campbell asked if members were doing virtual surveys. More companies are doing them. Barrett said you need to make sure that everything in the house is checked. Room for omissions.

MOVING APP: Barringer said his son was working on a moving app. He will let the Board check it out. Pam said she would test it. If it is ready by the convention, we'll give him time.

VIDEO: Barrett asked if any progress has been made. Pam said that Ryder needs more direction as to what we want. Barrett will get a meeting set up with Ryder.

HELP FOR SUMMER: Barringer said he was going to local high schools for summer. Community colleges were also mentioned. Cox said that if any of her summer help worked again the following summer, she gave them a \$1.00/hour raise.

Harris made a motion to adjourn the meeting; Anneheim seconded. Motion carried.

Meeting adjourned at 10:36 a.m.